**México Business Meetings**   
  
**ALIMENTARIA TRADE FAIR 2018** –Ciudad de México 13th -17th August 2018

**IMPORTER COMPANY PROFILE**

|  |  |
| --- | --- |
| **COMPANY NAME** |  |
| **CONTACT PERSON** (name and surname as on the passport) | Name:  Surname: |
| **POSITION** |  |
| **EMAIL** |  |
| **WEB** |  |
| **ADDRESS** |  |
| **CITY** |  |
| **POSTCODE** |  |
| **PASSPORT NUMBER** |  |
| **DATE OF BIRTH** |  |
| **PREFERRED AIRPORT/S OF DEPARTURE** |  |
| **COUNTRY** |  |
| **PHONE** (including country and area code) |  |
| **FAX** (including country and area code) |  |
| **MOBILE PHONE DURING THE EVENT** |  |
| **LANGUAGES** |  |

**OTHER COMPANY DETAILS**

|  |  |  |
| --- | --- | --- |
| **BRIEF COMPANY HISTORY**  **Please, type around a 100 words about your company to be inserted in the catalogue that will be provided to the producers companies during the business meetings** | | |
|  | | |
| **Nº of employees** |  | |
| **Turnover** |  | |
| **Main Products of your activity** |  | |
| **Main import markets** |  | |
| **Main geographical areas of your influence** |  | |
| **Purchasing Level**  (please tick with an X) |  | Decision maker |
|  | Decision maker within a group |
|  | Prescriptor |
| **Have you ever been to Mexico? When?** |  |  |
| **Have you done or are doing business in our region?**  **Which companies?** |  |  |

**1. COMPANY ACTIVITY & DISTRIBUTION CHANNEL** (Please tick with an “x”)

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Agent** |  | **Retailer** |
|  | **Distributor** |  | Supermarket |
|  | **Food Service** |  | Gourmet Shop |
|  | **Supermarket Chain** |  | On Line Shop |
|  | **Wholesaler** |  | **Others:** |

**2. MEXICAN PRODUCTS OF INTEREST**

|  |  |
| --- | --- |
|  |  |
|  |  |
|  |  |
|  |  |

**3. Is it necessary some compulsory standardization or certificate to sell the products you are focused in your markets or areas of your influence?**

**4. In order to make your stay as efficient as possible, please, let us know the main products you are focused on.**

**5.** **In order to organise your visit to Mexico and different meals, please, let us know your meal preferences** (Please tick with an “x”)

|  |  |
| --- | --- |
|  | Diet products |
|  | Vegetarian products |

**6. Please, let us know any other remark you might consider convenient in order to organise your stay (ex: any allergie,...)**

Please note that the information you provided us is to perform an accurate organisation

***- Thank you very much for all your collaboration –***

**PLEASE SEND BACK TO**:

Ms. Sandra Camarasa

🖀+34 935 809 106

🖅 sandra@vsiconsulting.net